



International Services

Graham, Inc. (GRAHAM), founded in 1984, is a premier consultancy specializing in management, staffing, and technical services. GRAHAM is a provider to private sector and public sector institutions including fortune 1,000 companies and government agencies, as well as international institutions. A small business headquartered in Bethesda, Maryland, GRAHAM currently has a number of contracts with federal and global firms and international organizations. GRAHAM provides staff augmentation services to its clients in the areas of administrative, management, and technical staff.

GRAHAM's executive staff and senior consultants are particularly strong in banking, finance, and fiduciary risk management, as well as managing human and institutional capacity development, human performance improvement, personnel management, productivity, and training services.

GRAHAM and its senior staff have worked in over 60 countries in 6 continents including: Afghanistan, China, Djibouti, Egypt, Ethiopia, Jordan, Kenya, Morocco, Indonesia, Lebanon, Pakistan, Philippines, South Africa, Syria, Tanzania, Thailand, Uganda, United Arab Emirates, and Vietnam, among others. GRAHAM staff currently support many programs in Asia and Africa, both in Sub-Saharan Africa and North Africa, including the large Power Africa program.

GRAHAM holds a "Secret Facility Clearance" which demonstrates our capabilities to hire and deploy cleared personnel. We control and maintain classified information and material, following policies and procedures of US Federal government agencies, international organizations, and high-security firms.

INTERNATIONAL AGENCIES AND GOVERNMENTAL ORGANIZATIONS

International Monetary Fund (IMF): GRAHAM has a blanket purchase agreement with IMF to provide staffing support to the various offices within the organization. During the past year GRAHAM, has provided administrative and technical staff support services to IMF in the area of budget analysis, resource planning, and financial contracts execution. GRAHAM staff serve as liaison between various divisions to assist the IMF to address allocation issues; and assists operating their operating systems.

Overseas Protection Investment Corporation (OPIC): GRAHAM holds a Blanket Purchase Agreement (BPA) with OPIC that currently has 6 multiyear task orders in place. Under this BPA, GRAHAM is providing project finance, financial analysts, engineers, and other specialized personnel capable of providing project finance underwriting and assist in the administration of various technical assistance programs. In addition to the BPA contract, GRAHAM has two other contracts with OPIC for:

- ❖ Portfolio Monitoring and Budgets Services contract to provide senior financial analyst and project evaluation advisor to support of the USAID-OPIC projects in the sub-Sahara region
- ❖ Credit Policy and Portfolio Management for Power Africa, where GRAHAM staff provide pre-award absorptive capacity assessments and technical assessments, as well as post-award progress reports, fiduciary risk assessments, and assets management training.



US Agency for International Development (USAID): GRAHAM currently works with the USAID Office or Economic Growth as a sub-contractor to NOVAD under the USAID/Bureau for Economic Growth, Education, and Environment (E3) Technical and Administrative Services. Under this contract GRAHAM is involved providing management, program analysis and administrative support services in support of the various operating units.

US Department of Commerce, Bureau of Economic Analysis (DOC/BEA): DOC/BEA develops domestic and international commercial and trade information concerning all US economic activity. GRAHAM provides BEA with on-going staff support, surge capacity management, and reporting writing and publications support.

US Department of State, Broadcasting Board of Governors (DOS/BBG): Over the past two decades GRAHAM supports the DOS/BBG assistance in the various units including the procurement, finance, communication, Human Resources, translation services, and budget unit. GRAHAM staff have managed large and small projects for DOS/BBG

The World Bank (WB): GRAHAM has provided assistance to the World Bank Africa and Latin American and Caribbean regional divisions, in the area of fielding technical professional staff with specialized language skills as well as experts in education, health, and finance, among others. GRAHAM also has a special mandate to facilitate achievement of the Bank President's diversity goals by sourcing professionals from Africa, the Caribbean, and Latin America. GRAHAM has successfully done so in positions such as Program Analyst II, Civil Engineer, Fiscal Advisor, Writer/Editor, Information Technology, Specialist, Research Strategic Planning Analyst, Webmaster, Administrative, Operations, and Special Assistants to Bank Executives.

COMMERCIAL MULTINATIONAL CLIENTS

GRAHAM'S commercial unit also serves many multinational companies providing technical and administrative support services. Organizations such as:

- ❖ Siemens
- ❖ Tata Group
- ❖ Semi- USA
- ❖ AllWorld Language Consultants
- ❖ Jenkins Security Consultants

GSA# - GS-07F-0057N – TAPS 736

GSA# - GS-00F-054DA – Professional